

What is the future of LNG?

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Issues to watch in the international gas and LNG markets

- While LNG (and natural gas as a whole) is in a period of unprecedented expansion, further growth is expected especially in the Asia Pacific region.
- New LNG production projects are expected to come online underpinned by buoyant demand prospects in the region, with advanced technology, although there are some challenges to overcome.
- The role of LNG will evolve and expand in the region as the market structure is changing into a hybrid one comprising of traditional LNG importers (e.g. Japan, Korea), emerging markets (e.g. China, India) and Southeast Asia as a future producing and consuming center.
- Policies on nuclear power generation in various countries, in the wake of the nuclear accident in 2011, will have significant impacts on future LNG business.





An LNG revolution is underway

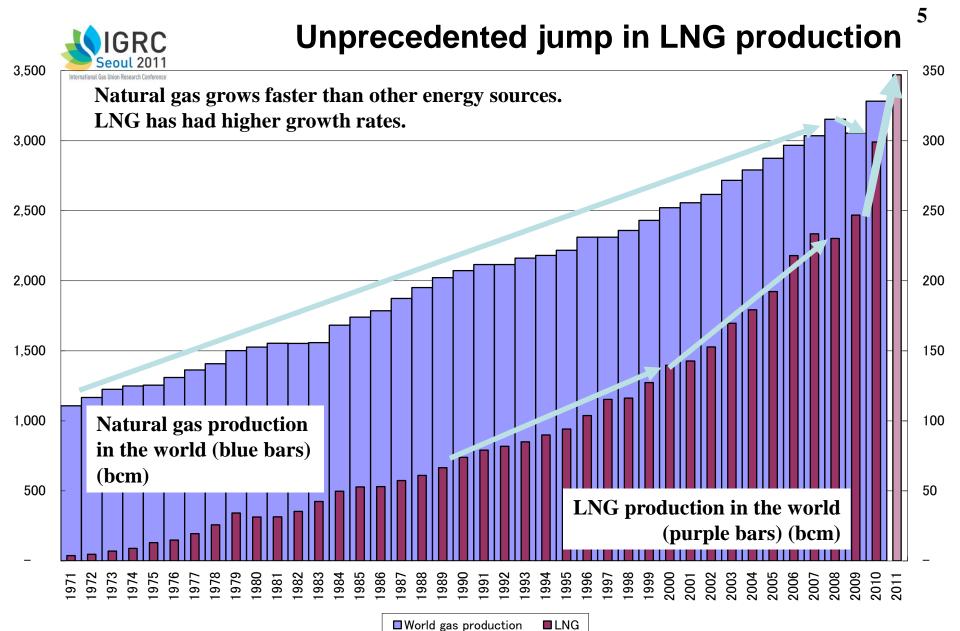
| | Shale gas revolution | LNG revolution |
|-------------------|--|---|
| Economic driver | Higher prices of oil and energyPrice gaps | Higher prices of oil and energyPrice gaps |
| Technology factor | - Advancing drilling technology | - Advancing LNGtechnology andincreasing size- Floating solutions |
| Implication | - LNG export proposal from the United States Energy substitution | - Unprecedented expansion of LNG markets |



Existing and expected changes of the LNG world

| | Past | Present | Future |
|--|--|--|---|
| Unprecedented expansion of the LNG market | Growth rates: LNG > gas as a whole > total primary energy | LNG continues growing faster than gas as a whole, although representing less than 10% of the total gas | LNG is expected to expand its share in the total gas trade |
| The hybrid structure of the Asia Pacific market | Simple trade flows from Southeast Asia and Australia to North Asia's traditional buyers | Emerging markets joins traditional markets as core buyers to underpin new supply project development | New emerging markets (Southeast Asia) develop into a production and consumption center |
| Emerging LNG markets in Southeast Asia, Middle East, and South America | Standalone and small-scale pipeline gas markets, with some LNG exports | Fast-track LNG import projects with LNGRVs and FSRUs to meet rapidly growing local gas demand | Gas market sizes catch up with and surpass those of some OECD members |
| Evolving roles of LNG | LNG provides long-term security of supply and demand. LNG represents a premium energy source. | LNG is a clean and affordable essential energy source. LNG transmits price signals between regional gas markets. | LNG promotes increasing use of natural gas (in different regions and applications). LNG acts as a balancer between markets. |

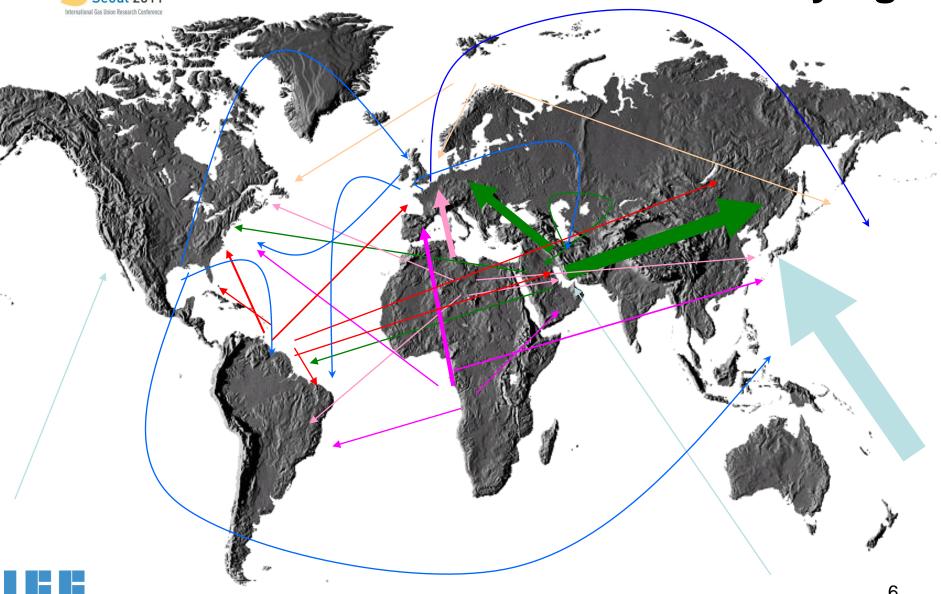




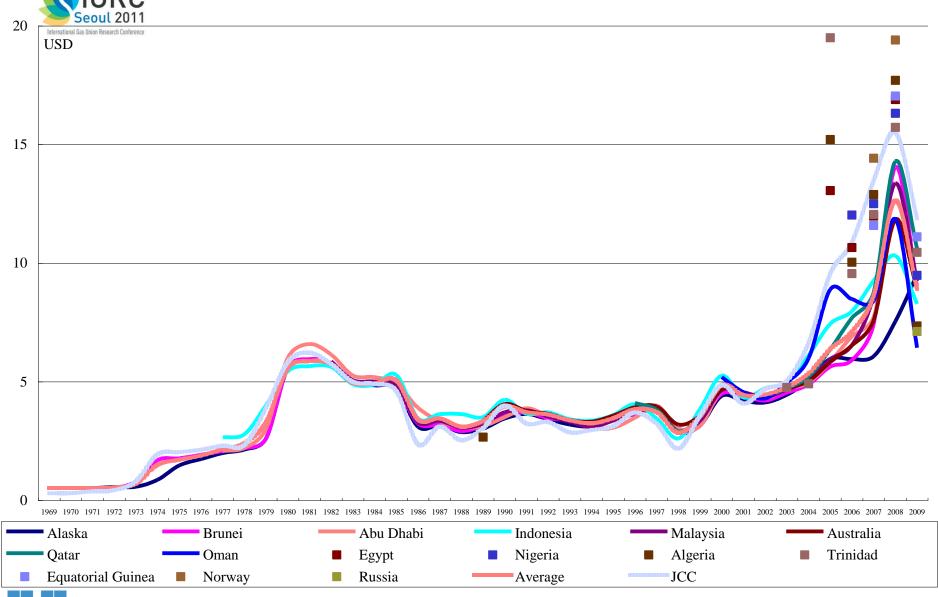




LNG trade flows are diversifying



Diverging LNG prices in Japan - changes since 1969



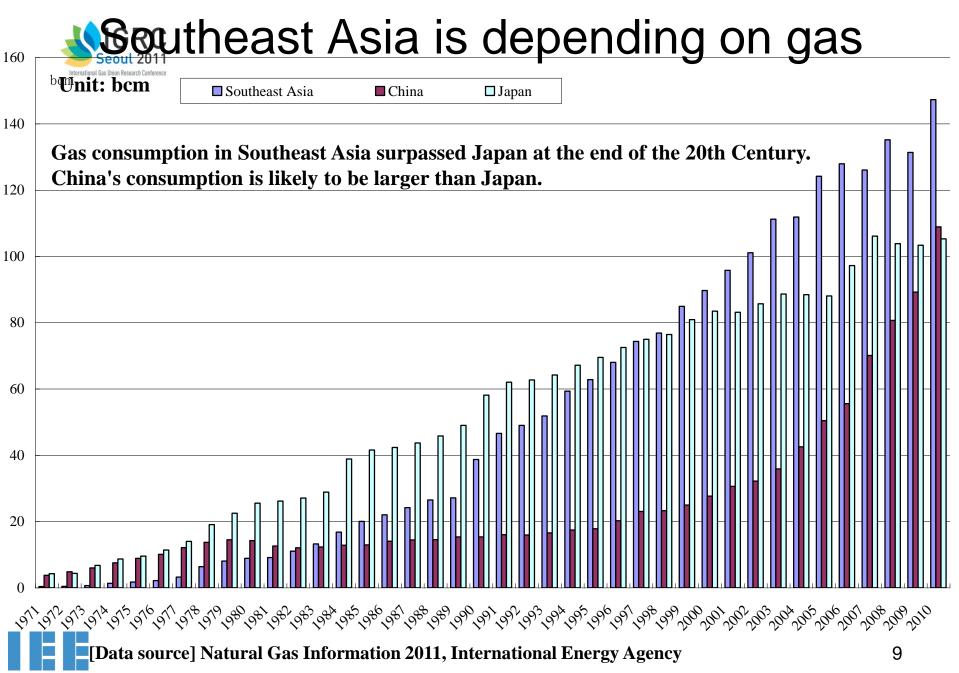




LNG in the 20th and 21st centuries

| | 1990 | 2010 |
|--------------|---|---|
| LNG as | The most expensive fossil fuel | A less expensive alternative to oil, and pipeline gas |
| Importers | Exclusive club, mostly OECD members | Affordable to emerging economies |
| Players | Sellers, buyers, transporters | Players have multiple roles, integrated business models |
| Value chains | Parallel, point-to-point | Multiplied chains and points |
| Finance | Based on integrated supply chain | Some projects are financed with looser commitment |
| Regions | Pacific and Atlantic independent to each other. Middle East annexed to Pacific. | Closer linkage between regions. Middle East (and some others) supply to global. |
| Middle East | Distant from any major consuming centres | Conveniently located to supply any global markets |
| | Supplemental LNG supplier to other regional market | Supplier to global markets, as well as significant energy consumer |
| Projects | Capital intensive, bigger and bigger | Even more super giant, but also small-scale models emerging |
| Gas fields | Large, easy to tap | Frontier, difficult to exploit |







Conclusions

- An LNG revolution is underway along with the unconventional gas revolution.
- Fukushima impact is significant but how much is unknown.
- LNG assumes more, and new, roles
 - Southeast Asia becomes an important producing and consuming region
- Resources are abundant while development is not always easy.

